



Profile



"Jiva aspires to touch, move and inspire individuals to seek their best."

Jiva Consultants



“Jiva” symbolizes power. It is the force within us to reach our highest potential.

It is our life energy which gives the strength to actualize our true self. It is the light behind our thoughts and our actions.

“Jiva” was launched to harness this potential within each one of us.

“Jiva” is a leading Corporate Training Consultancy firm providing comprehensive training solutions and development programs across a wide spectrum of business and industries.

We at Jiva believe in enhancing your business potential to the fullest by tapping the power in each of your employees.

Our logo “the ennead”, or nine pointed star, is an ancient and greek symbol which represents the great harmony of the universe.

9

The number “9” represents the numeric equivalent of Jiva. When multiplied by any other numeral, the result will always total the number nine in the sum of its digits. Just as the number 9 comes back to its roots, we believe that each one of us has to come back to our source “Jiva” “The Ennead”, nine pointed star will guide the individual to seek their own heights.



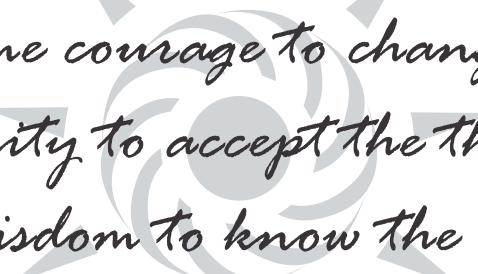
“Jiva” Differentiator

We at Jiva believe that the awareness of our true self brings the power to face our deepest fears. This awareness brings a composure in our being which supports us in all our endeavours. This belief has led us to being one of the pioneers in enhancing the “Spiritual Quotient” of all our participants. The transformative power of SQ distinguishes it from IQ and EQ. IQ solves logical problems.

EQ allows us to judge the situation we are in and behave appropriately. SQ allows us to ask the question whether we want to be in that situation in the first place. It might motivate us to create a new one. SQ gives us the feeling of being in control of our destiny. Rather than waiting for things to happen, our awareness brings forth new beginnings.

Jiva believes that developing the Spiritual Quotient of the individual brings about sustained long term growth and happiness in the individual and the Organisation.

Every workshop conducted by “Jiva” has a module on building the SQ of the participant. He walks out of the workshop with more focus on his own Locus of Control. He is armed with new perceptions of life. He begins to see that the reality around him is a reflection of his own perceptions. This supports him in achieving breakthroughs in professional and personal life.



“God, grant me courage to change the things I can, the serenity to accept the things I cannot and the wisdom to know the difference”

Priyanka Singh



A unique passion for connecting with people and achieving breakthroughs has established Priyanka Singh, a former banker, as a skilled trainer in corporate circles.

“Dare to dream, give your best and be authentic” has been a motto which she lives by.

She has a gift for reaching out to her participants and to inspire them to seek the best in themselves. She encourages people to face their fears and passionately pursue their goals – professional and personal. Being a Certified Counselor & Psychotherapist, gives her an insight into the mind set of participants, which supports in achieving breakthrough at a deeper level.

She creates a safe empathetic environment which increases the participants capacity for self observation, change behaviour and cognition, and to develop insight and empathy.

She has to her credit, in her career trained over 10000 participants across the country. She has exposure to a wide spectrum of industries ranging from banking, finance, insurance, BPO's, I.T, manufacturing to travel and tourism. Some of her prestigious corporate clients include HSBC, HDFC Bank, Kotak Bank, Mercedes Benz, Credit Suisse, ICICI One Source, Sharekhan, Tech Mahindra, Aviva Insurance, IDBI Bank, SBI Bank, Godrej Agrovet and Asian Paints. This collective experience has resulted in a deep reservoir of business acumen that benefits clients to achieve business results.

Priyanka started her corporate career with HSBC, accepting challenging responsibilities and constantly growing in Customer Service, Sales, Branch Management, Business Development and HR. 10 years with HSBC layed the foundation for a passionate career in training

She specializes in the area of Relationship Management, Inter- Personal skills, Problem Solving & Decision Making, Sales Management, Outbound Training for Management Development amongst others. She constantly strives to add new topics to her training catalogue and fresh approaches to existing ones.

Other Accomplishments

M.Sc in Counselling & Psychotherapy from I.B.M.S -Chittoor University

Certificate course in Art Therapy & Creative Movement Therapy

Successfully completed the “Basic Practitioner of Neurolinguistic Programming”(NLP) awarded by “The National Federation of Neurolinguistic Psychology”

Successfully completed the “Leadership Skills & Emotional Intelligence” Workshop conducted by Think Inc. – Mr. Vijay Batra

Awarded the Certificate of Honour in “Count Your Chickens Before They Hatch” Seminar by IIPM Planman Consulting, Mr. Arindham Choudhary

Successfully completed the “Advanced Curriculum for Living” workshop conducted by “The LandMark Forum”

Attended the 10 day Vipassanna Meditation Course, Igatpuri

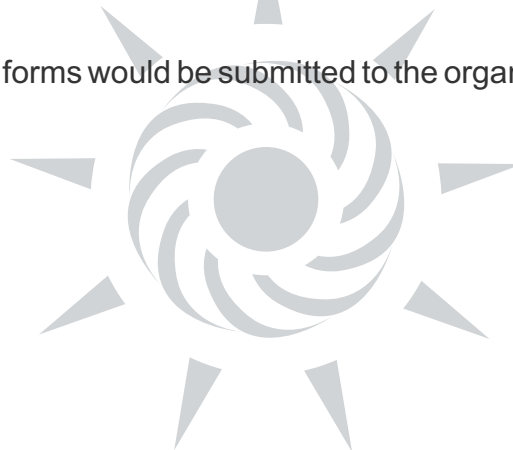
Training Methodology

Please find below an outline of the broad methodology proposed for the programs.

There would be essential modifications within modules and also across sessions.

On a macro basis the methodology will be based on the following lines -

- The programs will be mostly experiential in nature.
- Though there will be theoretical inputs and conceptual framework, these programs will be aimed towards work related situations, realization of latent potential and group involvement.
- Various audio - visual tools and related films will be used to enhance the efficacy of the program.
- A day or two will be spent by the facilitator at your office site a few days prior to the running of the program to familiarize with the overall environment, participants and work situations that can form the basis of case studies/role plays in the programs.
- For the various program there would be skills - set reinforcement and internalization through role-plays which would be video recorded and played back to the participants for sharing feedback on the various elements observed during the role-play.
- Post-training feedback forms would be filled up by the participants at the time of completion of the program to assess the overall program
- The set of feedback forms would be submitted to the organization.



Our Clients

HSBC
MBT (Tech Mahindra)
AsianPaints
Geometric
Mercedes Benz
Godrej Agrovet Ltd.
IDBI Bank
SBI Bank
Aviva Life Insurance
SBI Life Insurance
Share Khan Ltd
HDFC Securities

Bank Of Maharashtra
Credit Suisse
ICICI One Source
Intelenet Global Services
EXL Ltd
Kotak Mahindra Bank
e-Serve (Citi Group Member)
Hewitt Associates
HDFC Bank
3-Global Services
Zenta
Standard Chartered Bank



Key Competencies

Skill Areas

Sales Management
Customer & Relationship Management
Business Etiquette
Communication skills
Tele- Marketing
Telephone Etiquette
Internal Customer Service
Problem Solving & Decision Making
TTT (Train The Trainer)
How to Conduct Meetings
Presentation Skills

Behavioural Areas

Team Building
Cross Cultural Sensitivity
Lateral Thinking & Creativity
Outbound Workshops for Managers/Leaders
Inter-personal skills & Conflict Management